

SISALUTE SERVICES

OUTSOURCING
DIGITAL HEALTH
PREVENTION

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Planning and provision of non-insurance services



MORE WELFARE SERVICES

SiSalute is a UniSalute Servizi brand, the UniSalute company that deals with non-insurance welfare services in the health sector

Today, it already provides non-insurance services that supplement the offer of Healthcare Funds

ISO9001 certification for the provision home care and telemedicine, using a platform certified as a medical device (Class IIA)



3
MILLION
POLICY-
HOLDERS



1,000,000
CLAIMS
MANAGED



32
PHYSICIANS AND
CASE MANAGERS



7,000
TELEMEDICINE
CUSTOMERS
IN 2022

UNISALUTE SERVIZI'S NETWORK OF AFFILIATED HEALTHCARE FACILITIES

THE NETWORK

Through UniSalute, SiSalute has **selected the best public and private healthcare facilities** for specialist examinations and diagnostic tests in Italy, which guarantee **high service levels**: a continuously expanding and carefully monitored network of thousands of outstanding centres, **located across the entire country**.

The **quality of facilities is constantly monitored** by a dedicated UniSalute team, which evaluates and checks the required standards.

Type of facility	Number of facilities
Care homes	441
Outpatient clinics	2,295
Dental clinics	6,897
Physio centers	303
TOTAL	9,936

PRESENCE OF AFFILIATED FACILITIES BY REGION





INSIGHT ON

- ***Outsourcing for Health Funds***
- *The new “SiSalute Up” App*
- *SiRespira*
- *SiSereno*
- *Monitor Salute*
- *Prevention*

SiSalute provides customers a qualified service for the **outsourced management of healthcare services** which takes care of the following activities:



- **Management of personal records**, financial, administrative and tax management, support for the corporate bodies of Health Funds
- **Actuarial and technical consultancy**
- **Network** of affiliated healthcare facilities for the provision of health benefits
- **Management** of the service for the **reimbursement** of health benefits
- **Specialised staff** and dedicated healthcare workers, physicians and care managers



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BOOK HEALTH SERVICES AT AFFILIATED FACILITIES

Discounted rates (paid by customer)

ONLINE SERVICES: Specialist video consultations at discounted rates (paid by customer)



ASK A DOCTOR: service making a **General Practitioner** available for consultation via **Chat, Televisit or Teleconsultation**

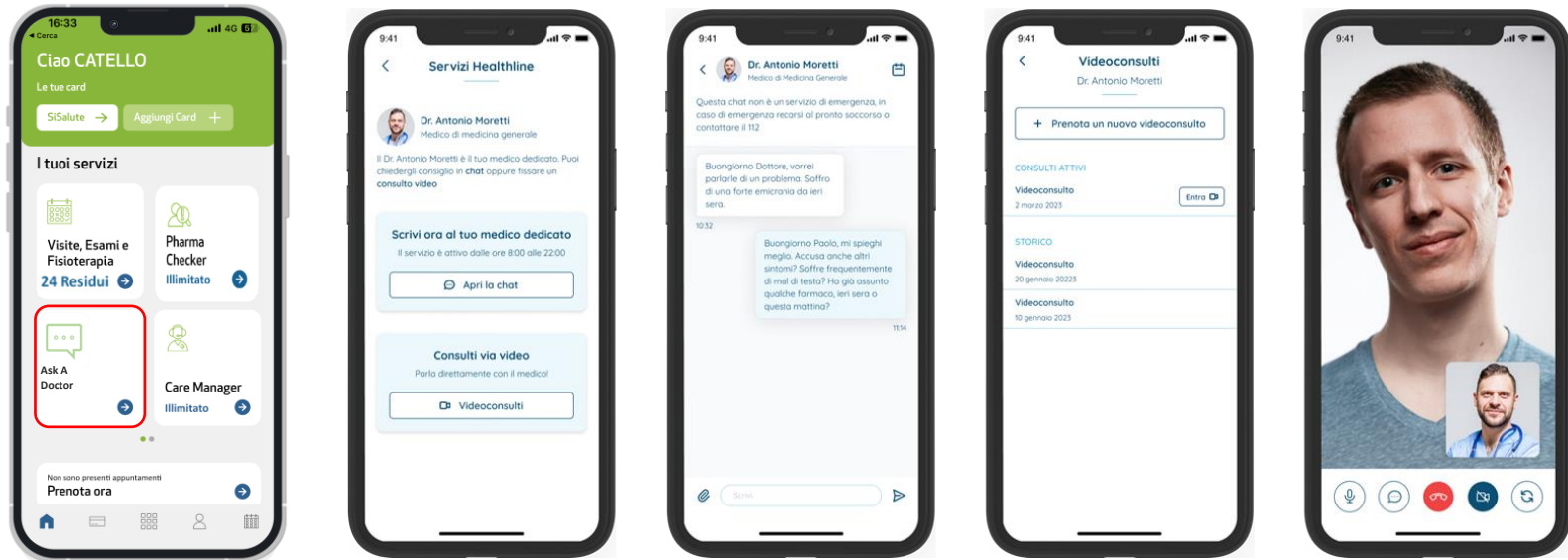
DRUGS & MEDICINES: Support for the use of medicines through **research and digital consultation of leaflets**

BLOG: health information with a focus on **Prevention, Telemedicine and correct use of medications**

ALL IN ONE “HYBRID” SERVICE APP



ASK A DOCTOR is a service that allows customers to contact a **General Practitioner** for consultation via **chat, televisit or teleconsultation**.



“Video Consultation with GP”, “Teleconsultation with GP” and “Chat and Televisit” are not medical emergency services and in such cases the Customer is directed to the emergency room.

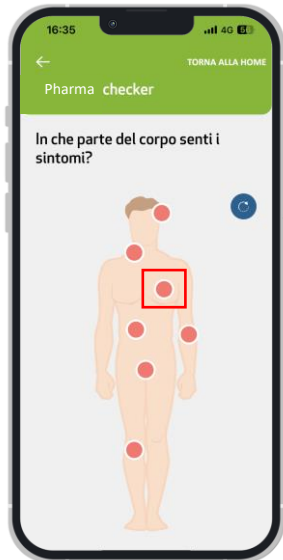
EXAMPLE IMAGES

SPECIALIST APPOINTMENTS

Users can access **Specialist Video Consultations** as a stand-alone service or as part of a healthcare process, for treatment or prevention, in different **fields of medicine** (over 45 disciplines covered) including:

- Allergology and immunology
- Cardiology
- General surgery
- Dermatology
- Paediatrics
- Endocrinology and diabetes
- Gynaecology and obstetrics
- Angiology
- Posturology
- Nutrition science

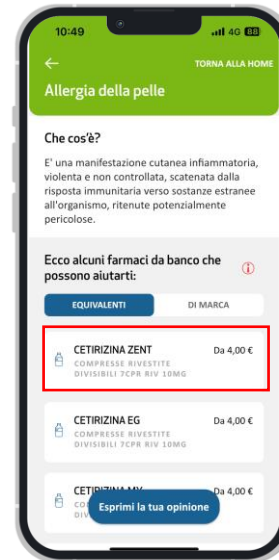




Indicate part of the body affected



Select the symptom



View symptom and list of over-the-counter drugs



Product characteristics (dosage, price, equivalent drugs, etc.)

BLOG COLUMNS

Thanks to the **InSalute Blog**, users can stay up-to-date with articles related to **health**, discussing everything from **sports activities** and advice on **nutrition** to tips for recognising physical ailments and disorders linked to daily life.



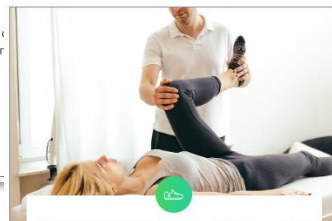
CONDIVIDI    

Italiani attenti all'alimentazione, ma poco all'attività fisica: i dati dell'Osservatorio Sanità di UniSalute



Potenziare i muscoli della schiena: quali esercizi fare in palestra?

Esercizi che riguardano sempre



Sindrome di Hoffa: una possibile causa del dolore del ginocchio anteriore

8 Giugno 2022

Tra le varie cause che possono provocare un dolore nella parte anteriore del ginocchio c'è l'infiammazione del corpo di Hoffa...



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Diagnostic screening for the investigation and early diagnosis of **obstructive sleep apnea syndrome (OSA/OSAS)** in patients by carrying out an anamnestic questionnaire and a Polysomnography directly at the patient's home.

AREA OF INVESTIGATION

OSAS is a condition characterised by **apnea** (total absence of ventilation for more than 10 seconds) and **hypopnea** (reduced passage of air for more than 10 seconds).

CONTEXT

10 %
OF THE ADULT
POPULATION IN
ITALY AFFECTED BY
OSAS

RISKS

- INCREASE IN ROAD ACCIDENTS (22% of accidents are caused by falling asleep)
- INCREASE IN WORKPLACE ACCIDENTS
- INCREASE IN PSYCHIATRIC DISEASES
- INCREASE IN CARDIOVASCULAR DISEASES



The **SiRespira Service** is a diagnostic process that aims to investigate the presence of **OSAS** in patients by using an optional **medical history questionnaire**, in case of high demand, and a **diagnostic test (Polysomnography)** carried out directly at the patient's home. The results are evaluated remotely by team of doctors specialised in sleep disorders.



Medical history questionnaire in case of high demand to identify the **target** through an initial screening of the **customer's health conditions** and to **evaluate the need to carry out the test**

Test date booked through the **SiSalute call center**

Home **delivery of the device** by **specialised technicians** and performance of the test

Transmission of the data measured to SiSalute, **report preparation** and **collection of the device** from the patient's home



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A **psychological journey** with duly registered **psychologists/therapists** dedicated to the Service, carried out **remotely** after completing an online questionnaire to identify the most suitable professional.

AREA OF INVESTIGATION

An **Ipsos Survey** carried out in January 2022 analysed citizens' opinions regarding their mental health following the Covid pandemic that affected Italy and the rest of world.

CONTEXT

- **79%** of respondents considered physical and mental health as equally important when it comes to personal health
- **Italy** is one countries where citizens have suffered the most from the impact of Covid on mental health and emotional stability: more than **half (54%) declared a decline** with the consequent need for support



SiSereno

Recent studies have demonstrated the effectiveness of online therapy, which has become a real alternative and valid supplement to sessions held in person.

MAIN ADVANTAGES

- Therapy can be done from anywhere in the world, without having to travel.
- In-person therapy is more expensive;
- Staying at home (or in a preferred environment) increases comfort and sense of ease
- Useful for people with disabilities



INSIGHT ON

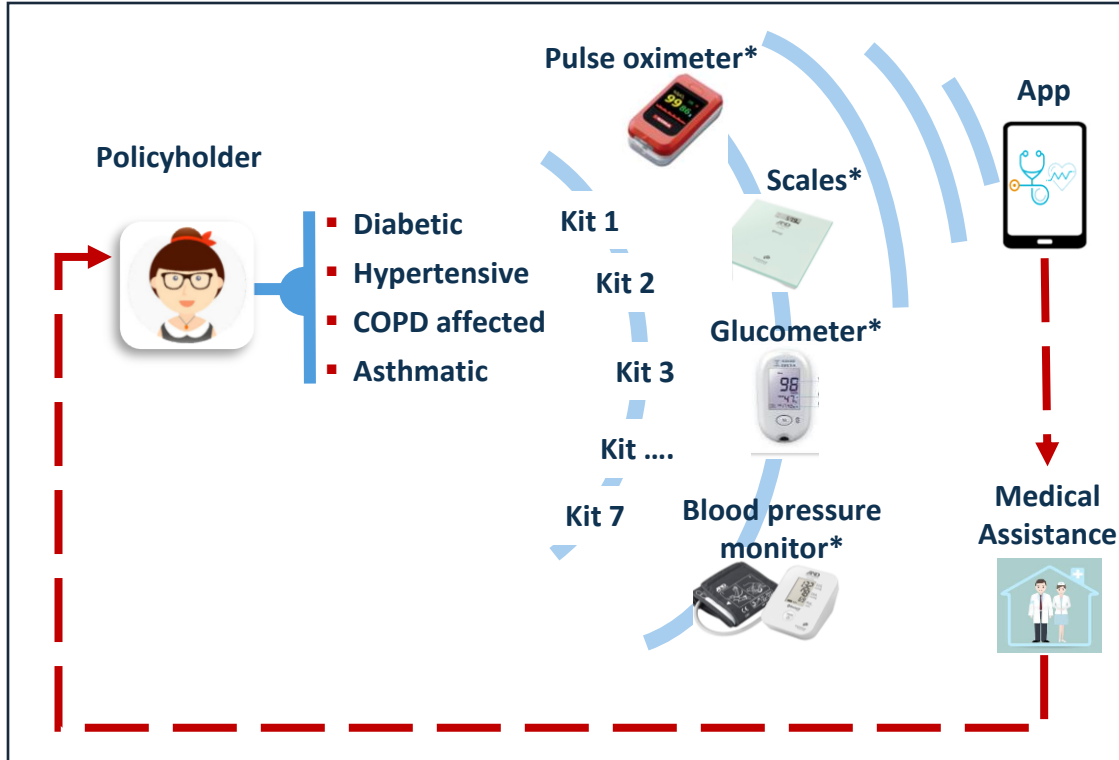
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Monitor Salute is a monitoring service dedicated to **people affected by chronic disease**, or fragile patients, which gives them (and their caregivers) the necessary assistance to activate and use home services aimed at improving self-control and self-management of the disease



It aims to:

- ❖ Facilitate the consistent **detection of clinical parameters**
- ❖ **Encourage the ability to self-manage** health conditions
- ❖ **Make monitoring easier for caregivers**
- ❖ **Improve patient awareness** of the importance of monitoring



* Devices rented and provided to Policyholders free of charge for the duration of the service.

MAIN FEATURES OF THE MODEL

- The model involves a **monitoring plan for patients**, who are given a kit useful for **monitoring their vital parameters**
- Data are collected via Bluetooth from the App, which automatically connects with the measurement devices, and made available for medical assistance (app-to-app model)



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SISALUTE PREVENTION SERVICES



STANDARDISED

Based on the typical characteristics of the target population (age, gender, etc.)



MEDICALLY-GUIDED

Based on the specific characteristics of the individuals for whom the service is designed





STANDARDISED PREVENTION

Standard prevention packages designed for needs related to the age, gender and habits (e.g. smokers) of the target population



MEDICALLY- GUIDED PREVENTION

Personalised packages based on individual characteristics with the possibility for medical video consultations with a GP at the start and/or at the end of the process.

MAIN FEATURES

- Customisable packages (by type and number of services included) based on the specific needs of the target population of the service
- Service coordinated and managed by SiSalute throughout all phases
- Prevention services can be provided through the affiliated network or at the company
- Support and assistance via the SiSalute Call Center

Grazie

Thank you

UniSaluteServizi

